



LESSON 4-2: Healthy Leadership

Leadership is Creating Influence

“A leader has a most powerful influence on those he or she leads, perhaps more than anyone outside of the family. I consider this a sacred trust.” -

John Wooden, Coach

That’s the beauty of servant leadership. It not only serves people; it also produces superior results. - Ken Blanchard, Leader, Author and Business Consultant

“True humility is not thinking less of yourself; it is thinking about yourself less” -

C.S. Lewis

WELCOME & PRAYER

PREVIOUS LESSON FOLLOW UP

- From the Weekly Application, what did you learn about the needs of the people in your sphere of influence when you committed to write down their needs? Were their needs similar or different? How did you come up with ways to meet their needs? What is your first step? (Make sure you keep this list because we will review and add to it throughout this series.)

KICK OFF QUESTION

- How does meeting people’s needs create influence with them? How might this be a challenge for you?

PRIMARY SCRIPTURES

“Do to others as you would like them to do to you.” Luke 6:31 (NLT)

“Love is patient and kind. Love is not jealous or boastful or proud or rude. It does not demand its own way. It is not irritable, and it keeps no record of being wronged. It does not rejoice about injustice but rejoices whenever the truth wins out. Love never gives up, never loses faith, is always hopeful, and endures through every circumstance.” 1 Corinthians 13:4-7(NLT)

Discussion Questions: Which characteristics of love do you display at work? Which characteristics do you struggle displaying?





DISCUSSION QUESTIONS

- What person has had the most influence in your life? How did they gain that influence? In the Exercise above, please place a checkmark by the leadership attributes this person possessed.
- From Lesson 4-1, how does the list of your ideal leader compare to the list in the exercise above?
- What did you learn when you did a self-assessment in the exercise above? Where do you need to focus your energy?
- How do you bring God into the equation of trying to change? What specifically do you need to do?

Note: We cannot effectively change without God’s help. Without Him, this is just self-help which we know does not work well. Seeking God’s help requires study of the Word and prayer. There are no short cuts.

WEEKLY APPLICATION

- What is one action from the exercise above that you are going to work on these next two weeks? What are the concrete steps you are going to implement? Be specific.
- Review the table at the end of Lesson 4-1 and then consider asking the people on your list the “Five Great Questions to Ask People” located below. The questions below are a great start to develop a more complete understanding of your co-workers. These questions are useful in all aspects of your life as you develop and grow relationships in business, with family and with friends.

CLOSING PRAYER

ADDITIONAL RESOURCES

- *The Servant - A Simple Story about the True Essence of Leadership* by James C Hunter
- [YouTube Video](#) of Simon Sinek interview on CBS This Morning discussing his book *Servant Leadership--Why Leaders Eat Last*
- *The World’s Most Powerful Leadership Principle - How to become a Servant Leader* by James C Hunter
- *Servant Leadership-A Journey into the Nature of Legitimate Power & Greatness* by Robert K. Greenleaf. Mr. Greenleaf originated the modern concept of servant leadership. This is his classic book on the subject.
- *The Contemporary Servant as Leader* edited by Kent M. Keith. This is based on the original 1970 essay of Robert K. Greenleaf.





Five Great Questions to Ask People

(taken from The Culture by James Hunter)

- What is going well?
- What is not going well?
- What are you doing to improve as a leader?
- What are you doing to improve the organization?
- What can I do to help you?

